

Questions and Responses

Question 1 (2/14/23):

At the meeting, it was stated that the equipment that they thought would be kept were mostly the C3351 units and would require USB HID card readers. According to your email, it states that “In the spreadsheet, Warsaw has highlighted the machines that are being replaced. Any machine NOT highlighted in yellow, will be kept...”

The C3351 units are highlighted in yellow, so is Warsaw now replacing those C3351 units? We want to be sure that we are quoting the correct replacement models and quantities.

Secondly, at the top of the spreadsheet, there are two (2) Pro1100 units. One is highlighted, one is not. Does this mean that one is being replaced? And if so, it does not state that Warsaw is requiring a Category 1 unit.

Response 1 from Warsaw (2/14/23):

When we selected the units we wanted to replace, we targeted equipment that was being discontinued, projected to be discontinued within the next 5 years, or had an exceptionally high meter count. This included the 56 copiers highlighted.

The 1100's were in a centralized district print shop. This was discontinued several years back with each unit being placed as an additional unit in our middle schools. One of these until had a much higher meter count than the other which is why it was flagged to be replaced. We do not require an equivalent unit to the 1100. It was really more machine than what the middle schools needed.

We did try to reflect this in the quantity count in Appendix A of the RFP.

Question 2 (2/14/23):

If you don't mind could you answer the following questions concerning your PaperCut environment?

1. What's the current version of PaperCut installed on the client's server?
2. The current operating system of the current server and if there is a requirement to install PaperCut on a new server?
3. Is any new functionality required with PaperCut (mobile, GDrive, GSuite, etc.)?
4. PaperCut Print deploy?

Response 2 (2/14/23):

1. What's the current version of PaperCut installed on the client's server? **Wa-Nee: 17.3.4, Warsaw: 21.1, Concord: 19.1.3**
2. The current operating system of the current server and if there is a requirement to install PaperCut on a new server? **Wa-Nee: Windows Server 2016; No requirement to install on a new server. Warsaw: Windows Server 2012; No requirement to install on a new server. Concord: Windows Server 2016; No requirement to install on a new server.**

3. Is any new functionality required with PaperCut (mobile, GDrive, GSuite, etc.)? **Wa-Nee: No, Warsaw: No (would be interested in talking with selected vendor after bid is awarded), Concord: No**
4. PaperCut Print deploy? **Wa-Nee: No, Warsaw: No, Concord: No**

Question 3 (2/15/23):

1. Papercut is being utilized by all schools. Do the schools need Maintenance & Support(M&S) quoted for papercut for 5yr term?
2. Do you have b/w & color volumes by machine categories?
3. Can you send a word version of the RFP?

Response 3 (2/15/23):

1. Papercut is being utilized by all schools. Do the schools need Maintenance & Support(M&S) quoted for papercut for 5yr term? **Yes, each currently has M&S. We currently renew and are invoiced annually.**
2. Do you have b/w & color volumes by machine categories? **No, we don't have that information.**
3. Can you send a word version of the RFP? – **Word version now available on the right under downloads.**

Question 4 (2/16/23):

1. Please provide Papercut Customer Reference Numbers.

Response 4 (2/16/23):

1. Concord: C-JGKLGf, Warsaw: C-JLWHC3, Wa-Nee: C-WFX33B

Question 5 (2/17/23):

1. What is your effective end date for Papercut M&S to expire? Under the about section in your papercut software it should have date listed called "support valid until"
2. I see all machines have external keyboards. Want to confirm they are required and still being used
3. I see fax kits for a lot of machines. Are all machines faxing?

Response 5 (2/20/23):

1. What is your effective end date for Papercut M&S to expire? Under the about section in your papercut software it should have date listed called "support valid until". **Wa-Nee 9/6/23, Warsaw 5/20/23, Concord 9/1/2023**
2. I see all machines have external keyboards. Want to confirm they are required and still being used. **Wa-Nee: Only category 3, 4 and 7 have keyboards now. We want to keep that the same. Warsaw and Concord: Keep same.**

3. I see fax kits for a lot of machines. Are all machines faxing? **Wa-Nee: 8 total fax (7 category 3, 1 category 9); Warsaw: no fax needed anywhere; Concord: fax kits on same units as we have now.**

Question 6 (2/19/23):

1. On page 12 of the RFP, Warsaw has their annual estimated volume for b&w at 8,500,000 and color 3,000,000. I believe these were the estimated volumes from the 2018 RFP when they refreshed 100% of their fleet. Knowing that they are only refreshing 56 devices (@ half current fleet), what are the estimated volumes for just the 56 devices being refreshed?

Response 6 (2/20/23):

1. **(Warsaw) Monochrome = 6,500,000 annually; Color = 900,000 annually**

Question 7 (2/20/23):

1. The Konica Bizhub Pro 1100 currently at Concord Schools has a rated speed of 100 pages per minute. The bid is asking for a 110 page per minute device to replace it. Is 100 pages per minute sufficient?

Response 7 (2/21/23):

1. **(Concord) Yes, 100 pages per minute is sufficient.**

Question 8 (2/20/23):

1. The attached the number of devices in the “# units” column when added up, where different than the quantities requested on the RFP. If I’m reading each correctly, Wa-Nee requested 34 devices in the RFP, but the attached shows only 29 devices. Concord requested 49 devices in the RFP, but the attached shows only 43 devices. It appears Warsaw matched in quantity but was different in models requested. Could you clarify what we are supposed to follow for the quantities, the quantities on the attached or the quantities listed in the RFP?

Response 8 (2/21/23):

Concord:

Machine	Rated Speeds	2018	2023
1	B&W 110 PPM or Greater MFP (A3) unit	1	1
	requires a 42 coil punch in-line		
2	B&W 90 PPM or Greater MFP (A3)	3	3
3	B&W/Color 60 PPM or Greater MFP (A3)	9	9
4	B&W 60 PPM or Greater MFP (A3)	20	20
5	B&W/Color 45 PPM or Greater MFP (A3)	5	5
6	B&W 45 PPM or Greater MFP (A3)	2	8
7	B&W/ Color 35 PPM MFP (A3)	2	2
8	None Needed	0	0
9	B&W/Color 30 PPM or Greater MFP (A4)	1	1
	Total Number of Units Requested	43	49

Wa-Nee:

Machine	Rated Speeds	2018	2023
1	None Needed	0	0
2	None Needed	0	0
3	B&W/Color 60 PPM or Greater MFP (A3)	6	7
4	B&W 60 PPM or Greater MFP (A3)	11	13
5	B&W/Color 45 PPM or Greater MFP (A3)	2	0
6	None Needed	0	0
7	B&W/ Color 35 PPM MFP (A3)	1	1
8	None Needed	0	0
9	B&W/Color 30 PPM or Greater MFP (A4)	9	13
	5 of these need cabinet stands		
	Total Number of Units Requested	29	34

Question 9 (2/24/23):

1. The RFP states we need to deliver two copies of the RFP to each school. Does this mean each school wants two copies of THEIR pricing for the RFP? Or two copies of pricing for all schools delivered to each school?

Response 9 (2/24/23):

1. The schools only need the copies of their pricing. Each school does not need a copy of the other schools' quotes.